

Liberté Égalité Fraternité



France is characterised by the diversity of its landscapes, products and culinary traditions, each with its own specific features, present throughout both Metropolitan France and its overseas territories.

Our agricultural sector is part of our identity: it has shaped our local regions in all their wide variety. As a source of employment and a factor in the economic and social dynamics of our regions, agriculture contributes actively to the competitiveness of France's economy.

France's farming, forestry and aquaculture sectors are participants in the combat against climate change and the development of a decarbonised economy, constantly adapting to the effects of the disruption of the climate.

Cover photo:
Haute-Sâone countryside
(Bourgogne-Franche-Comté.

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Underpinned by French agricultural training, the country's farms are progessively transforming their systems and modes of production in the direction of less dependency on inputs, thereby enhancing their autonomy and resilience

The agrifood industry is the leading French industrial sector, combining tradition, innovation and high technology with the aim of providing safe and sustainable food.

France

France ranks in 42nd place globally for its land area and it is the largest member of the European Union. It is crossed by five major rivers and its landscapes include ocean and maritime coastlines, mountains, plains and plateaux.

As of 1 January 2021, France's population numbered 67.4m living in 18 administrative regions.

Soil preservation, especially on land used for farming activities, is a core priority not only for the continuation of production in sufficient quantity but also for fostering biodiversity effectively and combating climate change.

This is so because the soil plays a key role not only in water cycle regulation but also in carbon capture.



LAND AREA
AND COASTLINE

Metropolitan France

543,940 km²

5,853 km of coastline



Overseas territories

120,396 km² 1,180 km of coastline



67.4 million population



Purchases of food products and beverages and out-of-home catering

LAND USE

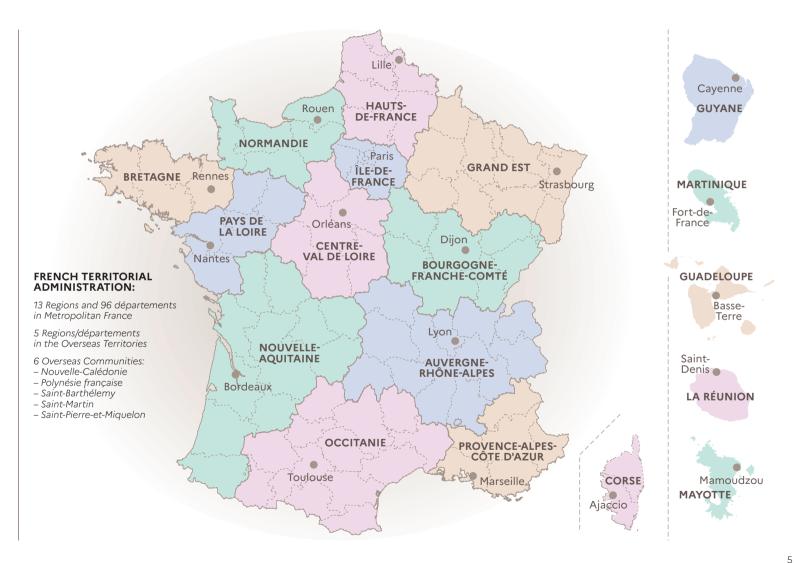
Metropolitan France

Woodland covers

31%

of France





French agriculture

French agriculture is underpinned by the diversity of products, typically of high quality.

Since 1950, the dominant trend in French farming has been towards a faster increase in production and the physical productivity of agricultural activity than in other sectors of the economy.

This development is underpinned by mechanisation, specialisation and the enlargement of holdings, plus the development of research activity in conjunction with the agrifood industries. Systems of production continue constant adaptation with the challenges they face while at the same time preserving their characteristic sustainability and quality.



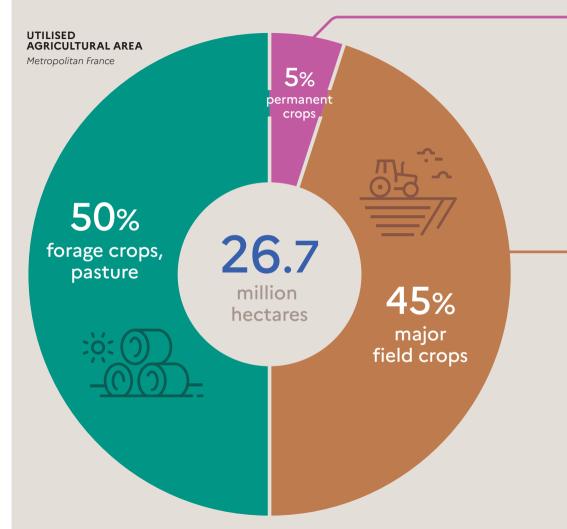
with 18% of all production

In value terms

THE VALUE OF AGRICULTURAL PRODUCTION IS

76.6 billion euros







79% vineyards



18% orchards



3% vegetables, flowers, etc.



cereals 70% oilseeds 17% protein crops 2%





4% set-aside



LIVESTOCK FARMING, A SPECIFIC FEATURE OF FRENCH AGRICULTURE



The greatest variety of cattle breeds in the world



No. 1 producer of beef



No. 1 producer of eggs



No. 2 producer of milk, butter and cheese



No. 3 producer of poultry



No. 3 producer of pigs



French farms

France leads the Europe for agricultural production, of which the majority is based on family farming and holdings owned by individuals.

France had 389,467 agricultural holdings in 2020, employing 1.7 full time equivalents on average and farming an average area of 69 hectares.

In 2020, 58% of all holdings were held by individuals and 42% were incorporated. Individual farms were in the majority except in the dairy and mixed cattle, pigs and poultry sectors. The other types of holding fall into three categories: firstly, limited liability agricultural holdings (EARL) as the most favoured form of incorporation, especially for large farms.

Next, groupings of agricultural holdings (GAEC), in which all the partners are running farms. And lastly, agricultural civil societies (SCEA), these being more flexible where their management and initial capital requirement are concerned.



Agricultural holdings



AVERAGE FARM SIZE
IS INCREASING BUT REMAINS
A REASONABLY
MANAGEABLE

69

LEGAL STATUS OF HOLDINGS

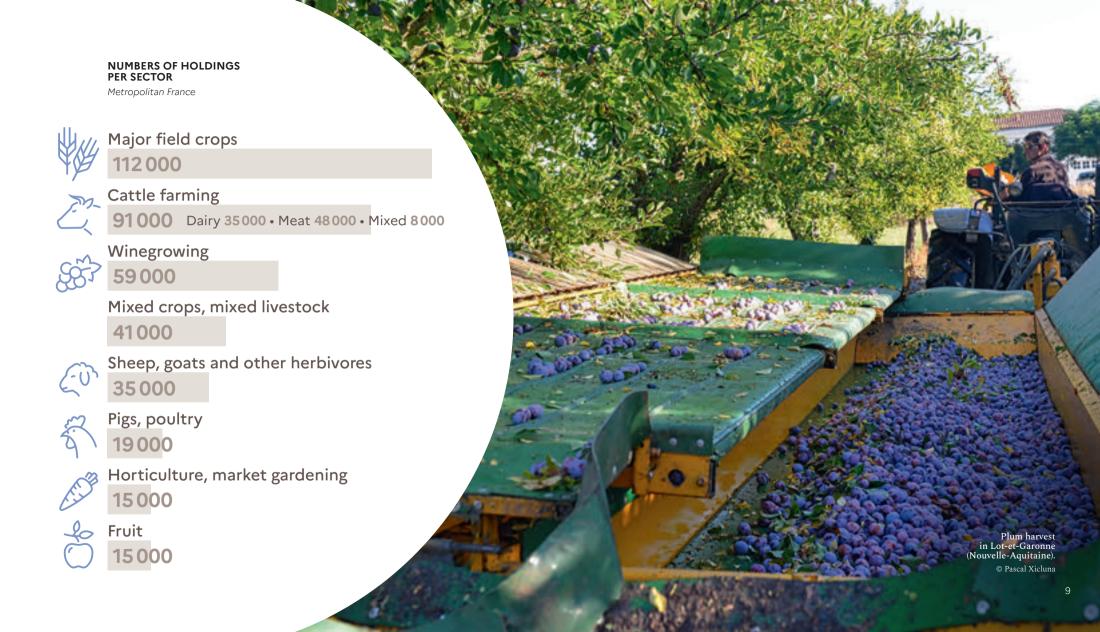


58% held by individuals

42% incorporated



12% are certified for organic farming



French farmers

759,000 workers hold permanent jobs on agricultural holdings. Given that this figure has been on a downward trend over the years, generational renewal is a priority for France and the European Union. The government is engaged in a proactive programme for the recruitment of new farmers, notably by means of communication campaigns.

In 2018 in Metropolitan France, 57.3% of agricultural work, as measured in Annual Work Units (AWU), was carried out by farm managers of working age, 26.4% by other permanent employees (both salaried and non-salaried) and 16.3% by seasonal workers or outside contractors.



496,000

heads and joint heads of holding

26% women

13,400 entries into the industry in 2019

AVERAGE AGE

Heads of holding, joint heads and associates

51 years

1/4 are aged 60 or over

Farm managers are younger on medium-sized and large holdings

TRAINING FOR FARMERS



50% of heads of holding have had a generalist or agricultural education to high school diploma level or above



63% of heads of holding have had agricultural training



83% of the under 40s have a high school diploma or above

A farm employs 1,7 worker on average

EMPLOYMENT

In 2016

18% of farms employ permanent salaried workers

28% make use of seasonal labour



Seasonal work is equivalent to **83,000** full time workers each year



Agricultural training

Agricultural training forms the second biggest educational system in France. This is a singular feature, and is an asset for addressing the new global challenges on farming, food, ecology and energy. It dispenses education and training in schools or via apprenticeships from the secondary level to higher agricultural technician diploma level. Higher education takes this training up to doctoral level (PhD), producing engineers, veterinarians, landscape architects, researchers and teachers. It is characterised by a very high rate of entry into initial employment for young people (greater than 90%) based on constant dialogue with socioeconomic actors and strong links with the research world via a number of institutes of high international repute.

DIVERSE AREAS OF TRAINING:



Farm, forestry and aquacultural production and products of the sea



The processing and marketing of the above



The agrifood and food industries, other industries linked to agriculture



Animal and plant health and protection, food quality and safety



Development, management and protection of rural areas, forests, water, natural habitats and landscape



Personal services and activity leadership in local regions



803 establishments



17

agricultural higher education schools

10 public sector higher education establishments for agronomics, veterinary science and landscaping

6 private-sector schools of engineering operating under contract

1 specialist EuroMediterranean institute



192 agricultural holdings

37 atechnical facilities and equestrian centres

18 994 hectares under crops including 24.5% farmed organically



136,378 pupils

37,440

students

45,717

apprentices

12,7 million internship hours



91%

examination success rate

June 2021, all qualifications included from the agricultural certificate (CAP) up to BTSA.

RESEARCH & INNOVATION

France's farming world can also rely on a highly innovative research ecosystem that conducts practical trials with farmers in line with their expectations. A range of actors are mobilised in this way across a research-traininginnovation-development continuum.

INRAE

A world leader in research on farming, food and the environment

11,00

sector professionals across the whole of France

267

research, experimentation and service units



HIGHER AGRICULTURAL EDUCATION

11

public-sector and 6 private-sector establishments

933

teacher/researchers and 629 doctoral candidates

109

research units, including **92** multi-purpose entities

ACTA ET ACTIA

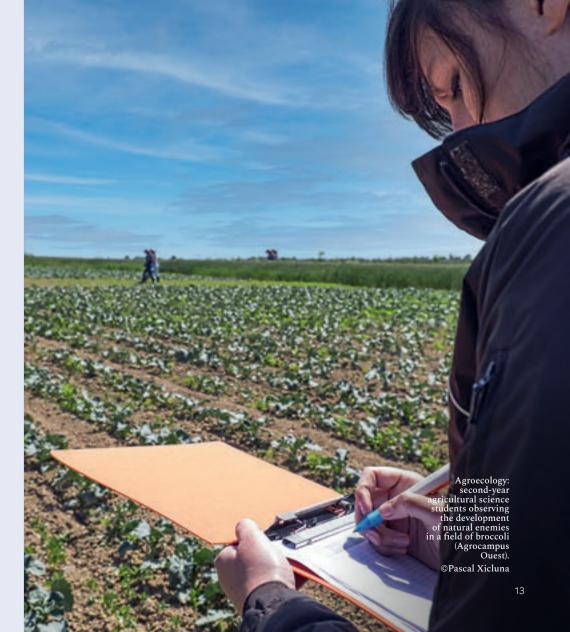
Two networks covering the whole of France that seek to accelerate applied research and innovation transfer

3200

researchers, engineers and technicians, more than **250** sites in local regions

33

technical agricultural and agro-industrial institutes



Agricultural production

At over 60 million tonnes, France is Europe's biggest producer and biggest exporter of cereals. Cereals account for one quarter of all French vegetable production in value. Half of all production is exported.

Major field crops

producer of wheat & maize

CEREALS, MAJOR FIELD CROPS

In 2016



35%

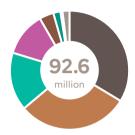
of farmland

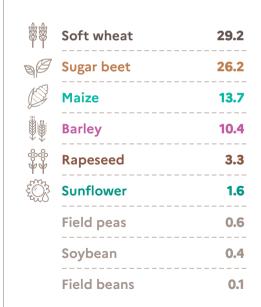
9 million hectares

87 hectares per holding on average

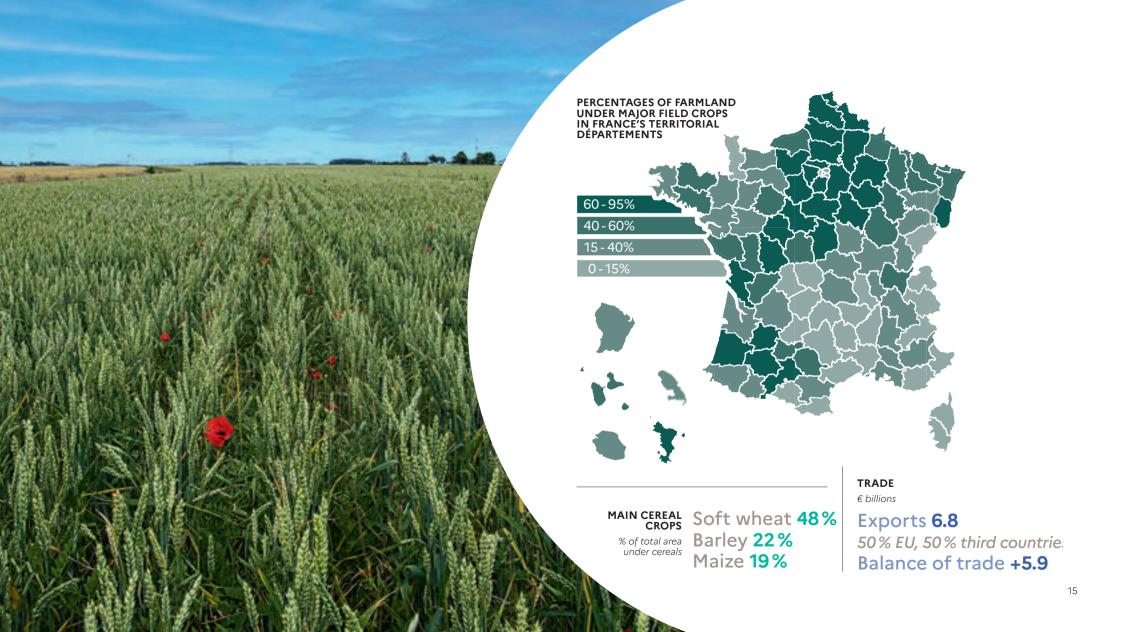
MAJOR FIELD CROP PRODUCTION

In millions of tonnes









PLANT PROTEINS

Plant proteins are used in both human food and animal feed in the form of oils, grain, flour, cake,etc. Among plants proteins, legumes play an important role in nutrition due to their high levels of protein and essential amino acids. They also have a major role in providing plant cover for the soil: their ability to fix atmospheric nitrogen enriches poor soils, facilitating the subsequent development of other crops. This type of production has been identified as being among the most strategically important by the French government, which has a plan for doubling by 2030 the area devoted to these crops: to over 2 million hectares. Support for these crops is doubled in the forthcoming version of the CAP.



106,643

holdings grow plant protein crops



iobs

OILSEEDS

2.1 million hectares **5.4** million tonnes

PROTEIN CROPS

283,400 hectares **789,900** tonnes

DRIED PULSES

67.600 hectares **70,500** tonnes

FARMLAND AND PRODUCTION OF PLANT PROTEINS

'000s hectares

'000s tonnes

27

OILSEEDS

Rapeseed	1,111	3,297	#£
Sunflower	775	1,607	D
Soybean	186	407	
Other	48	74	

PROTEIN CROPS

Field peas	202	629	
Field beans	76	148	
Sweet lupin	6	13	
DRIED PHI SES			

Lontile

ECITCII3			
Dried peas	23	34	<u></u>
Dry beans	8	9	2

36



PRODUCTION OF FEED CAKE FOR LIVESTOCK

2.3

million tonnes of rapeseed cake

551,318

tonnes of sunflower cake

FRENCH CONSUMPTION



2.5kg of dried pulses per capita per year

including 1 kg of lentils



11.8kg of plant oils per capita per year

including
4.9kg of sunflower oil
2.5kg of rapeseed oil



Fruit & vegetables

The fruit & vegetable sector is currently facing a major challenge, that of competitive performance. This means that experimentation and innovation must be watchwords when coping with the hazards of climate, health and economic crisis, in addition to changes in consumer behaviour. With several hundred different crops, France and its Overseas Territories have a highly diverse range of orchard, fruit and market gardening production, the main products, depending on the season, being apples, peaches and nectarines, plums and prunes where fruit is concerned, and potatoes, onions, tomatoes, sweetcorn and lettuce in the vegetable category.



LAND AREA USED FOR FRUIT AND VEGETABLES

Metropolitan France



530,000

hectares



57,000 hectares for <u>fruits</u>42,000 hectares for vegetables

15 million tonnes produced



37,770

jobs

incl. 24,560 salaried posts



168,400 hectares of orchard



18 PDOs

Protected Designations of Origin



23 PGIs

Protected Geographical Indications

FOREIGN TRADE





Fruit

962,000 tonnes

€1.37 billion in exports



Vegetables

1.09 million tonnes

€1.17 billion in exports



Fruit

PRODUCTION

Metropolitan France

2.2

million tonnes

MAIN FRUIT CROPS

'000s of tonnes

Ő	Table apples	1322
Ő	Plums	189
0	Peaches, nectarines	180
Ŏ	Table pears	144
®	Apricots	86
	Strawberries	55
\$	Table grapes	46
%	Cherries	36
	Bananas (Overseas Terr.)	226
	Pineapples (Overseas Terr.)	28





Production of <u>tinned</u> fruit, jams and compotes stands at

641,000 tonnes

Vegetables

PRODUCTION

Metropolitan France, including potatoes

13.0

million tonnes

MAIN VEGETABLE CROPS

'000s of tonnes

	Onions	702
(2)	Tomatoes	643
C. C.	Carrots	543
	Sweetcorn	453
	Lettuce	354
	Green beans	340
(Teles	Peas	255
	Melons	254
Ŷ	Cauliflower	235
Y	Cabbage	187



Production
of food potatoes
stands at
7 million
tonnes



1,1 million tonnes of canned and **447,000** deep-frozen vegetables



Winegrowing

Winegrowing stands apart in French agricultural production due to the strong symbolic value attached to wine as representative of France's gastronomy and lifestyle.

Every year 59,000 holdings produce an average of 47 million hectolitres of wine using grape varieties and production methods specific to each region.

Wines fall into three categories defined by EU regulations: wines not covered by any geographical indication, wines with protected geographical indications (PGI) and wines with protected designations of origin (PDO or AOC). Over half of total winegrowing area is devoted to this last category.





4.69 billion litres





Incl. 79,000 salaried posts

FOREIGN TRADE



billion litres exported €8.7 billion







14% of vines are managed organically



363 PDO winesProtected Designation of Origin



74 PGI winesProtected Geographical Indication



31% HVE winesHigh Environmental Value



Livestock farming

Livestock farming is a major economic sector in France. The national herd is diverse and recognised worldwide for its numerous breeds and high quality. 50% of France's agricultural land is used to provide forage crops and pasture for livestock.



145,000

holdings are livestock farms



37% of all holdings

NUMBERS OF HOLDINGS AND EMPLOYMENT BY TYPE OF LIVESTOCK FARMING

Full Time Equivalents (FTE)

48,000 meat cattle 58,000 jobs
35,000 dairy cattle 76,000 jobs
8,000 mixed cattle 17,000 jobs
35,000 sheep, goats and other herbivores
19,000 pigs, poultry

ANIMAL PRODUCTION COVERED BY OFFICIAL QUALITY AND ORIGIN LABELS

In 2018









Over **130,000** tonnes of meat is marketed under labelling schemes

Prepared meats, pork, lamb, beef and veal (Label Rouge, PDO/AOC, PGI)

226 Label Rouge products in the poultry/eggs sector

CONSUMPTION OF PRODUCTS OF ANIMAL ORIGIN

Per capita/per year



PIG MEAT

31kg



EGGS

13kg



POULTRY

28kg



BUTTER

8kg



CHEESE

26kg

SHEEP &

GOAT MEAT

2kg



BEEF

22kg



HONEY

0.7kg



Cattle



17.8 million head

PRODUCTION AND CONSUMPTION

million tonnes produced

1.5 million tonnes consumed







TRADE

In tonnes carcass equivalent

Imports.....292,000 Exports.....474,000

Poultry



157.6 million head

PRODUCTION AND CONSUMPTION

million tonnes produced

10% of the poultry sector was operating under official labelling schemes in 2018.



1.9

million tonnes consumed





TRADE

In tonnes carcass equivalent

Imports......646,000 Exports.....413,000

Pigs



13.7 million head

PRODUCTION AND CONSUMPTION

2.3 million tonnes produced

2.1 million tonnes consumed







TRADE

In tonnes carcass equivalent

Imports **547,000** Exports **701,000**

Sheep, goats



7,3 1,4 million head

PRODUCTION AND CONSUMPTION

Sheep meat

80,000

tonnes produced

155,000

tonnes consumed

2,3 kg





TRADE

Shhep, in tonnes carcass equivalent

Imports 80,300 Exports 12,600

Milk and dairy products

France also enjoys recognition for its high milk production capacity and its wide variety of cheese products. It is a country of 1,200 cheeses, of which more than fifty are covered by protected designations of origin. By fostering market differentiation, these designations help protect diversity, guaranteeing recognition for producers and contributing to the development of the individual identities of rural areas. In terms of value, cow's milk is the leading type of production. It is especially prominent in the west of the country and in mountain regions. As for goat farms, these produce 100,000 tonnes of cheese every year.

FRENCH DAIRY PRODUCTION







Goat's milk

508

million litres
28% of production



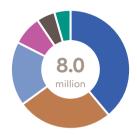
Ewe's milk

297

million litres
15% of production

PRODUCTION OF

Tonnes





Packaged milk

3.2 million



Cheese

2.0 million



Yoghurt & fermented milk

1.4 million



Fresh milk-based desserts

681,000



Skimmed milk powder

382,000



Butter

354,000

The trade surplus for dairy products stands at



2.6

billion euros



France has 51 dairy PDOs

Protected Designations of Origin

1,200 varieties of cheese

CONSUMPTION OF DAIRY PRODUCTS

kg/per capita/per year



Milk 53kg



Cheese



Butter O.

8kg



Horticulture

The French horticulture, floristry and landscaping sector is among those that provide the largest number of jobs in agriculture.

Approximately €2.7bn worth of plants are sold each year to the public; the other activities in the plant sector are conducted by marketing firms (wholesale and retail), landscape gardeners and landscape architects (annual revenue €11,3bn).

The sector is currently active in seeking to meet the expectations of consumers looking for plant products of all types, as well as users of plants that reconcile local regional resilience and the environment.



15,000 holdings

holdings **16,200** hectares



2,930

horticultural enterprises & plant nurseries



16,580 jobs



21,050 distribution and marketing businesses



30,700 landscaping businesses

Sales of ornamental plants, fruit plants and woodland plants represent turnover of



FRENCH CONSUMPTION



billion euros



Outdoor

78%

Indoor 13%

Funeral

8%



OVERSEAS PRODUCTION

Agricultural production in France's overseas territories provides a large measure of diversification in the products offered on the market and for consumption in France and Europe. Bananas and sugarcane are historically important sectors, possessing high cultural value and major levels of technical skill acquired over many years of research and development. These export sectors ae essential for the European Union, especially in the context of strong international competition for these products.



Guadeloupe Martinique



Guyane (French Guiana)



La Réunion (Reunion Island)
Mayotte



Industrial crops (sugarcane, etc.)

French vegetables and tubers

Fallow

Other







1⊠1 26,000

of 2.3

million tonnes of sugarcane

holdings

226,100 tonnes of bananas

OTHER PRODUCTION

Tonnes

Fresh vegetables/tubers 203,531		
Pineapples	28,100	
Poultry/rabbits	23,189	
Pigs	14,513	
Cattle	5,381	
	Pineapples Poultry/rabbits Pigs	



92% of the territory of French Guiana is under equatorial forest

PERCENTAGE OF FARMLAND AND NUMBER OF HOLDINGS IN EACH OVERSEAS TERRITORY



Guadeloupe	.19%	7,200
La Réunion	15%	6,200
Guyane	0,4%	6,100
Mayotte	16%	4,300
Martinique	19%	2,700

THE AGRIFOOD INDUSTRY



7,700 jobs

including **50%** in La Réunion



2 billion euros in revenue

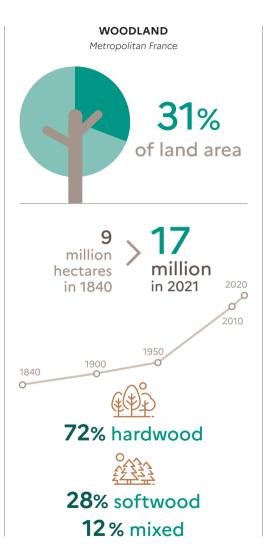
including 7% from exports



Forests

Metropolitan France's largely hardwood forests are highly diverse and offer biodiversity-rich natural habitats, with over 130 tree species, 70 species of mammal and 120 species of bird! The sustainable management of French woodland is protective of ecosystems, soils, water and biological diversity, aiming to ensure their productivity, ability to regenerate and protection against natural hazards both today and in the future.

Given that French forests may be the first to be affected by the effects of climate change, the government is implementing a strong woodland renewal policy. The goal is to plant and maintain 130 million trees by 2030.





Sweden 17% Finland 14% Spain 11% France 11%

FOREST RICH IN BIODIVERSITY

190

tree species

Main species:



Plus: spruce, fir, chestnut hornbeam, ash, Douglas Fir, maple, poplar, etc.



French woodland is home to **73** species of mammal, **120** species of bird and **72%** of the flora of Metropolitan France

FRENCH FORESTS OWNERSHIP

Metropolitan France

75% private owned



16% publicly owned (by local authorities)



9% State-owned

FRENCH GUIANA: AN EXCEPTIONAL FOREST



A feature specific to France is that French Guiana's forest area is the EU's only area of tropical forest, covering 8 million hectares, or 92% of land area, offering exceptionally rich biodiversity, notably including 1,500 species of tree.



The wood industry

The forest-wood sector contributes to the mitigation of climate change by capturing and storing carbon in forests and wood products as well as by providing replacement materials and energy.

Whether providing timber for construction and industry or firewood, the sector is based around a renewable resource, generating over 390,000 direct jobs and 440,000 direct and indirect jobs, as well as €50bn in annual revenue.

It plays a key role in the context of the transition to a low-carbon economy.



37 million

cu.m. of harvested wood placed on the market



395,000 jobs



2,336 forestry businesses

1,308 sawmills

FRENCH WOOD PRODUCTION



Lumber for construction

18.6 million cu.m.

Logs for sawmills



Timber for industry

10.1 million cu.m.

posts, panels, papermaking pulp



Firewood

8.4 million cu.m.

heating and charcoal

ECONOMIC ACTIVITY LINKED TO WOOD CONSTRUCTION



€1.93 billion in annual revenue



jobs



Fisheries and aquaculture

France has one of the bigger fishing fleets in the European Union.
It accounts for 8% of its total fleet and 16% of its total capacity. The fishing industry has been controlled since 1983 by the rules of the EU's Common Fisheries Policy (CFP), which lays down a set of regulatory provisions whose purpose is to manage the European fishing fleet and preserve fish stocks.

The fisheries industry, working through 65 national ports, and aquaculture together play a major role in regional development and jobs in France.

These sectors are strongly committed to a sustainable development model.



6,251 fishing vessels

In 2019



13,120

jobs

4,470 in Metropolitan France **3,566** Overseas

SALES: QUANTITY AND VALUE

In 2019

527,000 tonnes **1.2** billion euros

Fresh and deep-frozen fish. Total sales from French vessels: sales at fish auction, direct sales, sales to the processing industry and sales for export.



2,820

aquaculture businesses

2,280 in shellfish farming540 in fish farming, incl.:180 in pond-based pisciculture

19,100

jobs

16,300 in shellfish farming **2,800** in marine pisciculture

SALES: QUANTITY AND VALUE

In 2019

193,000 tonnes

148,000 for shellfish farming **45,000** for fish farming

€769,000

542,000 in shellfish farming **227,000** in fish farming



On average, the French consume

33.5kg of fisheries and aquaculture products

MOST-SOLD FISHERIES PRODUCTS

Quantities sold in 2020, species as declared by French fishing vessels

Scallops

Sardines

Hake

Monkfish

Mackerel

MOST-SOLD FRENCH AQUACULTURE PRODUCTS

Quantities sold in 2020 in Metropolitan France



Oysters 49%



Mussels 34%



Trout, salmon 18%

MARKETING AND PROCESSING

In 2018



4,457
fish retail outlets
278
fish wholesalers



217 fish processing businesses

4.4 billion euros in revenue



Official quality and origin labels

The diversity of France's local producing regions, which have been shaped by centuries-long traditions, has led to agricultural and food practices that are both unique and valued worldwide. Geographical indications were created to protect this exceptional situation: such indications acknowledge the close link between the product, its local region and human expertise. Protected Designations of Origin (PDO) and **Protected Geographical Indications** (PGI) guarantee that the product's origin provides it with specific quality characteristics and seek to prevent the illicit use of product names and deception of consumers.



One farm in every three

is operating under an official scheme for identification of product quality and origin



Such labels identify over 1,183 products in France

PERCENTAGES OF FARMS PRODUCING UNDER ONE OR MORE QUALITY LABELS

Not including organic farming

Winegrowing	93%
Fruit/permanent crops	33%
Pigs/poultry	29%
Dairy cattle	24%
Mixed crops/Mixed livestock	23%
Meat cattle	19%



Protected Designations of Origin (PDO)

identify products for which all production stages are conducted using acknowledged expertise within the same geographical area, providing such products with their unique characteristics. It is a EU scheme that protects the name of the product throughout the European Union.

The French Appellation d'Origine Contrôlée (AOC) is a stage in the process towards the PDO.

469 AOC/PDOs agrifood products
2 AOCs for forest products
17 AOCs for spirits



Protected Geographical Indications (PGI) identify agricultural products, processed or unprocessed, whose quality, reputation or other characteristics are linked to their geographical origin.

146 PGIs are registered in France **74** wines, **35** spirits, **2** ciders



Traditional Speciality Guaranteed (TSG)

identifies products whose specific characteristics and quality are linked to a composition or to production and processing methods based on tradition.

> 2 TSGs in France: Berthoud, a Savoy cheese recipe and "Bouchot" mussels





Organic farming is a type of production that combines optimum environmental practice with protection of biodiversity and natural resources, as well as guaranteeing a high level of animal welfare.

53,255 producers

2.5 million hectares are farmed organically, representing 9,5% of agricultural land



The **Label Rouge** is a French national labelling scheme to identify products that due to their methods of production or manufacture offer a higher level of quality than other similar products generally found on the market.

434 Label Rouge products (mainly poultry/eggs: **226**)



Organic farming

In France, the organic approach to production and processing is included among official labelling schemes identifying product quality and origin.

It has been controlled under EU regulations since 1991 and it aims to protect the environment, biodiversity and animal welfare.

Only products from organic farming can bear the EU "bio" logo or the French "AB" label.

Organic farming is central to sustainable development. It is a major source of employment and helps generate value-added for the economic and social life of local regions: it constitutes a commitment to future generations.







53,255

holdings have adopted organic farming methods



2.5

million hectares **x2** since 2017

9.5% of agricultural land

The largest area

12%

of holdings in 2020 up from **4%** in 2010



in 10 years



200,544 direct jobs

Production, processing, commerce, services



Consumption of organic products is worth

13.2 billion euros

31% groceries
17% fresh fruit & vegetables
15% dairy products
9% meat
9% alcoholic beverages
8% bakery goods
7% sea, catering, frozen foods
4% non-alcoholic beverages



In institutional catering, legislation requires 50% of products to be of high quality and sustainable, incl. 20% organic



High Environmental Value

The French High Environmental Value certificate (HVE) is awarded by the Ministry of Agriculture and Food Sovereignty.

The certificate represents the third, and highest, level of environmental certification for agricultural holdings. It reflects a voluntarily adopted approach available to all sectors and organised around four environmental themes:

protection of biodiversity, reduced use of plant protection products, controlled fertiliser use and water resource management.

The HVF certificate has been operational since 2015, and is already held by over 25,000 holdings, or 7% of the total. It has a strong presence in the winegrowing sector: almost 23% of winegrowers are HVE certified.





25,500

holdings are certified as having High **Environmental Value**

> 7% of all holdings



FOR HIGH ENVIRONMENTAL VALUE

Winegrowing Major field crops Arboriculture 1,346 Market gardening Cattle farming – meat 696 Cattle farming – dairy 206 122 Poultry 62 Horticulture Other plant crops 158 Other animal production

NUMBERS OF HOLDINGS CERTIFIED

IN EACH SECTOR In 2021

FRENCH AGRITECH

n France, FoodTech and AgriTech are rapidly expanding and evolving sectors comprising both firmly established businesses generating employment and new start-ups which are constantly emerging.

Although these sectors could point to no more than a dozen initiatives ten years ago, today they have over 215 start-ups and referenced firms. This figure makes France, per capita, the third-ranking country in the world for AgriTech start-ups.

Working on the foundation provided by the quality and strength of agriculture in France, the EU's leading agricultural nation, FoodTech and AgriTech are sources of practical and innovative solutions that create value and are profoundly useful for the entire food chain from producer to consumer. For those turning to these innovative sectors, they also offer a choice of professions passionately devoted to the values of the farming world and engaged with all the complexity of the living world.

215

referenced businesses in the <u>AgriTech</u> or <u>FoodTech</u> fields



7 are in the
FrenchTech120 listing
2 are members of NEXT40



Ranked 5th worldwide €562 million in capital raised in 2020



agricultural engineers graduate every year



AgroParisTech, Paris-Saclay University

in 13th among universities in the Shanghai ranking

FARMERS AND THE NEW TECHNOLOGIES



81% use the Internet on a daily basis in their work



85%

use smartphone applications and social media to share and improve their activities



3/4

have at least one item of robotic equipment

50%

use a <u>GPS</u> to improve the precision of their farming activities

The agrifood industry

Agrifood is France's leading industrial sector. Agrifood companies employ nearly half a million people and process 70% of all French agricultural production. The French agrifood sector can point to a positive balance of external trade. It is among the sectors that contribute most to French exports in value terms alongside aircraft construction, chemicals, perfumery and cosmetics.

Innovation is central to the farming and agrifood sectors. Not only does this promote development, the attractiveness of jobs and competitive performance, but it fosters the emergence of innovative products that give consumers what they want.

The agrifood sector has engaged fully with the digital transition, which is of major importance for the satisfaction of consumer demands.

The deep regional roots of French agrifood companies underpin the French agricultural model and provide jobs across the country, particularly in rural areas. These firms add value to quality and origin labelling schemes and foster local supply for institutional catering.

THE AGRIFOOD INDUSTRY

In 2018



15,479

companies

Including beverage production



198

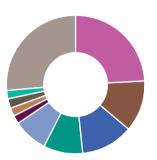
billion euros in annual revenue



433,579 jobs

THE DIVERSITY OF AGRIFOOD BUSINESSES

% per sector of activity



24%	Beverages
12%	Meat processing
12%	Bakery products and pasta
9%	Fruit & vegetable processing
8%	Dairy products
2 %	Plant and animal oils and fats
2 %	Cereals and starch products
2%	Animal feed
2 %	Processing of fish and products of the sea
6%	Other food products

46



38,971 self-employed craft professionals

14 billion euros in annual revenue

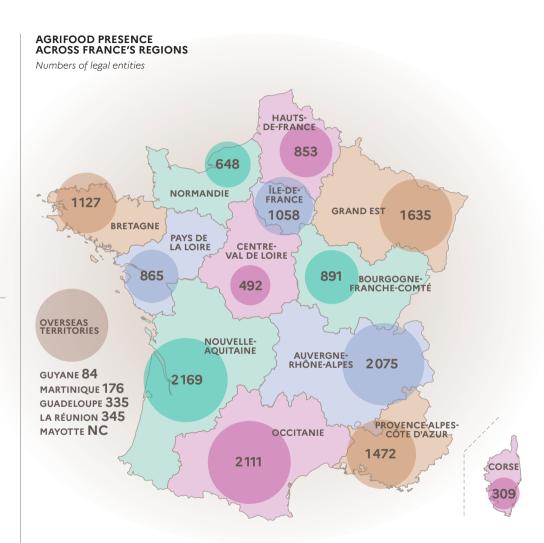
140,915 jobs



22,620 wholesalers

153 billion euros in annual revenue

180,436 jobs





France's trade

France is a major actor in global agricultural and agrifood trade, contributing to global food security. France ranks 6th among world exporters of agricultural and agrifood products and is the 4th biggest exporter of processed agrifood products.

The agricultural and agrifood sector generates the third largest trade surplus for France, between €6bn and €7bn. A little over half of France's exports go to the European Union (two-thirds before Brexit) and a little under half is exported to more distant markets.



ranking global exporter of agrifood products

AGRIFOOD TRADE



€61,6 billion in exports €55,7 billion in imports

FRANCE'S MAIN CUSTOMERS









MAIN SUPPLIERS









Netherlands Germany

Beverages, wines & spirits

15.2



Cereals

6.8

PRINCIPAL EXPORTS € billions



Milk & dairy products

6.3



Cereal-based preparations

4.2



Meat and offal 3.0

for livestock 3.0

Residues and feed

PRINCIPAL IMPORTS € billions



Meat and offal

3.9



Fruit

5.5



Fish & crustaceans

4.3



Milk & dairy products

3.7





Beverages, wines & spirits

3.9

Preparations based on vegetables/fruit

3.6



Conclusion

Agriculture is central to the French sense of identity. Standing at the interface between economic, social and environmental issues, it has shown resilience and has constantly adapted to meet consumer needs in order to address the challenge of climate change and maintain its competitiveness. Its strength stems from that of the 759,000 men and women in farming who shape French agriculture, creating a model that is recognised and saluted worldwide.

2020 statistics unless otherwise indicated.

Sources:

Agreste Graph'agri 2021 / Service de la statistique et de la prospective (SSP) at the Ministry of Agriculture and Food Sovereignty.

With the following exceptions:

- P. 4 INSEE
- P. 12 Direction générale de l'enseignement et de la recherche (DGER) at the Ministry of Agriculture and Food Sovereignty
- P. 30 FranceAgriMer / Chiffres-clés de l'horticulture ornementale 2019-2020
- P. 36 Direction générale de la performance économique et environnementale des entreprises (DGPE) at the Ministry of Agriculture and Food Sovereignty
- P. 38 FranceAgriMer / Chiffres-clés des filières pêche et aquaculture en France en 2021
- P. 40 Institut national de l'origine et de la qualité (INAO)
- P. 42 Agence Bio
- P. 46 DGPE / Panorama des industries agroalimentaires 2021

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